## **Transfer Guide**

## **Cleary University and Washtenaw Community College BBA Health Care Management**

Washtenaw Community College		Cleary University		
Competency Core Courses				
Semester Credits		Quarter Credits		
ACC 111 Principles of Accounting I	3	ACC 245 Principles of Accounting I	4	
BOS 183 Spreadsheet Software	3	CAS 107 Microsoft Excel	2	
Application				
BOS 207 Presentation Software	3	CAS 111 Microsoft PowerPoint	2	
COM 101 Fundamentals of Speaking	3	COM 240 Speech and Presentation	4	
ENG 111 Composition I	3	ENG 160 Business Composition	4	
ECO 211 Principles of Economics I	3	ECO 250 Macroeconomics	4	
		FIN 175 Personal Finance or	4 or	
BMG 220 Principles of Finance	3	FIN 200 Introduction to Business Finance	4	
BMG 140 Introduction to Business	3	MGT 150 Introduction to Business	4	
BMG 230 Management Skills	3	MGT 160 Introduction to Management	4	
BMG 250 Principles of Marketing	3	MKT 150 Enterprise Marketing	4	
BMG 265 Business Statistics or	3 or	MTH 180 Introduction to Business Statistics	4	
MTH 160 Basic Statistics	4			
		TOTAL	40	
Busi	ness Co	ore Courses	T	
		ACC 401 Financial Accounting	4	
		ACC 402 Managerial Accounting	4	
		BAC 300 Business Research &	4	
		Communication		
		BCS 440 Technology and the Organization	4	
ECO 211 Principles of Economics I &	3 &	ECO 320 Economics of Business	4	
ECO 222 Principles of Economics II	3			
		FIN 400 Financial Management	4	
		LAW 320 Business Law and Legal Issues	4	
		MGT 407 Behavior of Organizations	4	
		MGT 420 International Business	4	
		MKT 415 Interactive Marketing	4	
		MTH 344 Quantitative Business Analysis	4	
		NAT 340 Environmental Science for	4	
		Managers		
		TOTAL	48	
	l			

Major Prerequisite Course				
	HCM 300 Introduction to Health Care			
	Management	4		
Major Courses				
There are no course substitutions accepted for the major courses.	Health Care Management			
	HCM 400 Quality Management in Health	4		
	Care			
	HCM 410 Legal Issues in Health Care	4		
	HCM 420 Health Care Business	4		
	HCM 430 Marketing Health Care Services	4		
	HCM 450 Global Health Issues	4		
	PJT 495 Senior Project	2		
	PJT 496 Senior Project	2		
	PJT 497 Senior Project	2		
	PJT 498 Senior Project	2		
	PJT 499 Senior Project	2		
	TOTAL	30		

## **Notes**

- **Note 1:** Washtenaw Community College credits are semester credits. Cleary University credits are quarter credits. 180 quarter credits/120 semester credits are required for a Bachelor of Business Administration (BBA).
- **Note 2:** Electives/General Education may be any Washtenaw Community College courses or transfer or may include credit for prior learning or proficiency exam credit. There is no fee for prior learning evaluation prior to the final term of the program.
- Note 3: Cleary tuition includes all textbooks (e-books) and fees. There are no other fees.
- **Note 4:** Guaranteed tuition rate for all students continuously enrolled for an entire program. No surprise tuition rate hikes to increase the cost of your education.
- **Note 5:** Scholarships are available for Washtenaw Community College transfer students. Other scholarships and financial aid are available to all Cleary students.
- **Note 6:** Cleary core and major courses are completed on-ground Cleary Ann Arbor or Cleary Howell) or distance learning online. Forty-eight credits must be completed with Cleary University to fulfill residency requirements. The maximum number of credits that may be transferred to Cleary University is 132 quarter hour (88 semester hour) credits. Consult a Cleary academic advisor for class schedule information.
- Note 7: Cleary University courses are subject to change as the curriculum is updated.